Cambridge Solutions Limited

Cambridge Tower, SJR I Park, Opp. Satya Sai Hospital, 13,14,15, EPIP Park, Whitefield, Bangalore-560066

Unaudited Financial results for the quarter and nine months ended September 30, 2010

(Rs in Lakhs)

Sl. No.	Particulars	Quarter ended Sep 30,		Nine months ended Sep 30,		Year ended December 31,
		2010	2009	2010	2009	2009
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Net Sales/ Income from Operations	5,233	6,159	16,184	19,132	25,272
2.	Total Expenditure					
	a) Employee Costs	2,715	2,270	7,917	6,989	9,302
	b) Project Work Expenses	158	1,325	1,483	4,577	5,734
	c) Exchange loss / (gain)	270	310	480	25	391
	d) Depreciation and Amortisation	361	405	1,046	1,099	1,427
	e) Other Expenditure	1,403	1,072	3,966	3,815	5,276
	Total	**4,907**	**5,382**	**14,892**	**16,505**	**22,130**
3.	**Profit from Operations before Other income, Finance cost and Exceptional items (1-2)**	**326**	**777**	**1,292**	**2,627**	**3,142**
4.	Other Income	157	200	493	521	690
5.	**Profit before Finance cost and Exceptional items (3+4)**	**483**	**977**	**1,785**	**3,148**	**3,832**
6.	Finance Cost	153	327	532	1,068	1,474
7.	**Profit after Finance cost but before Exceptional Items (5-6)**	**330**	**650**	**1,253**	**2,080**	**2,358**
8.	Exceptional Items	0	-	-	-	296
9.	**Profit from ordinary activities before tax (7+8)**	**330**	**650**	**1,253**	**2,080**	**2,062**
10.	Tax Expense	-36	80	-36	454	-10
11.	**Net Profit for the period (9-10)**	**366**	**570**	**1,289**	**1,626**	**2,072**
12.	Paid up Equity Share Capital (Face Value per Share Rs 10/-)	11,140	11,137	11,140	11,137	11,138
13.	Reserve excluding Revaluation Reserve as per balance sheet of previous accounting year	-	-	-	-	15,920
14.	Earning Per Share (Rs.)					
	- Basic	0.33	0.51	1.16	1.46	1.86
	- Diluted	0.33	0.51	1.16	1.46	1.86
15.	Public shareholding					
	- Number of Shares	27,119,556	26,666,322	27,119,556	26,666,322	26,682,988
	- Percentage of shareholding	24.34%	23.94%	24.34%	23.94%	23.96%
16.	Promoters and promoter group Shareholding					
	a. Pledged / Encumbered					
	-Number of Shares	-	-	-	-	-
	-Percentage of shares (as a % of the total shareholding of Promoter and promoter group)	-	-	-	-	-
	-Percentage of shares (as a % of the total shareholding of the total share capital of the Company)	-	-	-	-	-
	b. Non Encumbered					
	-Number of Shares	84,284,160	84,699,061	84,284,160	84,699,061	84,699,061
	-Percentage of shares (as a % of the total shareholding of Promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	-Percentage of shares (as a % of the total shareholding of the total share capital of the Company)	75.66%	76.06%	75.66%	76.06%	76.04%

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Segment-wise Revenue, Results and Capital Employed

Segment Reporting **(Rs in Lakhs)**

Particulars	Quarter ended Sep 30,		Nine months ended Sep 30,		Year ended December 31,
	2010	2009	2010	2009	2009
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Segment Revenue					
IT	2,026	3,070	6,858	10,406	13,241
BPO	3,249	3,103	9,445	8,766	12,084
Total	**5,275**	**6,173**	**16,303**	**19,172**	**25,325**
Less: Inter-segment revenue	42	14	119	40	53
Net Income from operations	**5,233**	**6,159**	**16,184**	**19,132**	**25,272**
Segment Results Profit(+)/Loss(-) before Exceptional, Prior period, Tax and interest from each segment					
IT	-283	-200	-382	87	-404
BPO	609	977	1,674	2,540	3,546
Total	**326**	**777**	**1,292**	**2,627**	**3,142**
Less: Inter-segment profit	-	-	-	-	-
Net segment results	**326**	**777**	**1,292**	**2,627**	**3,142**
Exceptional and prior period items					
IT	-	-	-	-	189
BPO	-	-	-	-	107
Total	**-**	**-**	**-**	**-**	**296**
Segment Results Profit(+)/Loss(-) before Tax and interest from each segment					
IT	-283	-200	-382	87	-593
BPO	609	977	1,674	2,540	3,439
Total	**326**	**777**	**1,292**	**2,627**	**2,846**
Less: Inter-segment profit	-	-	-	-	-
Net segment results	**326**	**777**	**1,292**	**2,627**	**2,846**
Less: Unallocable	-	-	-	-	-
Interest Expense	153	327	532	1,068	1,474
Other Income	-157	-200	-493	-521	-690
Total Profit Before Tax	**330**	**650**	**1,253**	**2,080**	**2,062**
Capital Employed					
(Segment Assets-Segment Liabilities)					
(a)IT	1,036	8,072	1,036	8,072	-386
(b)BPO	12,277	5,989	12,277	5,989	7,008
Total	**13,313**	**14,061**	**13,313**	**14,061**	**6,622**

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Unaudited Consolidated Financial results for the quarter and nine months ended September 30, 2010

(Rs in Lakhs)

Sl. No.	Particulars	Quarter ended Sep 30,		Nine months ended Sep 30,		Year ended December 31,
		2010	2009	2010	2009	2009
		Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Net Sales/ Income from Operations	26,513	28,498	78,294	86,662	115,997
2.	Total Expenditure					
	a) Employee Costs	16,311	18,257	50,102	54,010	70,075
	b) Project Work Expenses	4,212	3,344	9,865	11,317	14,601
	c) Exchange loss / (gain)	1,001	771	1,142	1,204	1,738
	d) Depreciation and Amortisation	658	826	1,966	3,121	3,984
	e) Other Expenditure	4,732	4,056	14,444	15,518	23,682
	Total	**26,914**	**27,254**	**77,519**	**85,170**	**114,080**
3.	**Profit from Operations before Other income, Finance cost and Exceptional items (1-2)**	**-401**	**1,244**	**775**	**1,492**	**1,917**
4.	Other Income	450	347	1,145	964	1,113
5.	**Profit before Finance cost and Exceptional items (3+4)**	**49**	**1,591**	**1,920**	**2,456**	**3,030**
6.	Finance Cost	852	869	2,435	2,930	3,888
7.	**Profit after Finance cost but before Exceptional and Prior period Items (5-6)**	**-803**	**722**	**-515**	**-474**	**-858**
8.	Exceptional Items	111	2,764	267	33,700	33,477
9.	Prior period items	-		-	943	1,894
10.	**Profit(+) / Loss(-) from ordinary activities before tax (7-8-9)**	**-914**	**-2,042**	**-782**	**-35,117**	**-36,229**
11.	Tax Expense	-350	427	-71	1,356	989
12.	**Net Profit(+) / Loss(-) for the period (10-11)**	**-564**	**-2,469**	**-711**	**-36,473**	**-37,218**
13.	Paid up Equity Share Capital (Face Value per Share Rs 10/-)	11,140	11,137	11,140	11,137	11,138
14.	Reserve excluding Revaluation Reserve as per balance sheet of previous accounting year (includes debit balance of profit & loss a/c)					-32,910
15.	Earning Per Share (Rs.)					
	- Basic	-0.51	-2.22	-0.64	-32.75	-33.42
	- Diluted	-0.51	-2.22	-0.64	-32.75	-33.42
16.	Public Shareholding					
	- Number of Shares	27,119,556	26,666,322	27,119,556	26,666,322	26,682,988
	- Percentage of shareholding	24.34%	23.94%	24.34%	23.94%	23.96%
17.	Promoters and promoter group Shareholding					
	a. Pledged / Encumbered					
	-Number of Shares	-	-	-	-	-
	-Percentage of shares (as a % of the total shareholding of Promoter and promoter group)	-	-	-	-	-
	-Percentage of shares (as a % of the total shareholding of the total share capital of the Company)	-	-	-	-	-
	b. Non Encumbered					
	-Number of Shares	84,284,160	84,699,061	84,284,160	84,699,061	84,699,061
	-Percentage of shares (as a % of the total shareholding of Promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	-Percentage of shares (as a % of the total shareholding of the total share capital of the Company)	75.66%	76.06%	75.66%	76.06%	76.04%

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Segment-wise Revenue, Results and Capital Employed

Segment Reporting (Consolidated) : **(Rs in Lakhs)**

Particulars	Quarter ended Sep 30,		Nine months ended Sep 30,		Year ended December 31,
	2010	2009	2010	2009	2009
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Segment Revenue					
IT	5,586	6,079	16,295	20,497	26,199
BPO	21,053	22,527	62,394	66,587	90,297
Total	**26,639**	**28,606**	**78,689**	**87,084**	**116,496**
Less: Inter-segment revenue	126	108	395	422	499
Net Income from operations	**26,513**	**28,498**	**78,294**	**86,662**	**115,997**
Segment Results Profit(+)/Loss(-) before Exceptional, Prior period, Tax and interest from each segment					
IT	-265	-405	-638	-745	-774
BPO	-131	1,649	1,453	2,285	2,699
Total	**-396**	**1,244**	**815**	**1,540**	**1,925**
Less: Inter-segment profit	-5	0	-40	-48	-8
Net segment results	**-401**	**1,244**	**775**	**1,492**	**1,917**
Exceptional and prior period items					
IT	-	-	-	410	1,572
BPO	111	2,764	267	34,233	33,799
Total	**111**	**2,764**	**267**	**34,643**	**35,371**
Segment Results Profit(+)/Loss(-) before Tax and interest from each segment					
IT	-265	-405	-638	-1,155	-2,346
BPO	-242	-1,115	1,186	-31,948	-31,100
Total	**-507**	**-1,520**	**548**	**-33,103**	**-33,446**
Less: Inter-segment profit	-5	0	-40	-48	-8
Net segment results	**-512**	**-1,520**	**508**	**-33,151**	**-33,454**
Less: Unallocable	0	-	-	-	-
Interest Expense	852	869	2,435	2,930	3,888
Other Income	-450	-347	-1,145	-964	-1,113
Total Profit Before Tax	**-914**	**-2,042**	**-782**	**-35,117**	**-36,229**
Capital Employed					
(Segment Assets-Segment Liabilities)					
(a)IT	17,550	17,576	17,550	17,576	16,262
(b)BPO	8,616	-2,812	8,616	-2,812	2,442
Total	**26,166**	**14,764**	**26,166**	**14,764**	**18,704**

Notes to above results :

1. The above financial results have been reviewed and recommended by the Audit Committee, and approved by the Board of Directors on October 29, 2010, and a limited review has been carried out by the statutory auditors of the Company.
2. The primary segment reporting of the Group is on the basis of business segments. The Company is organised into two business segments, viz., Information Technology and related services ("IT") and Business Process Outsourcing ("BPO"). Segments have been identified and reported considering industry segments of customers, risks and returns, organisation structure and internal financial reporting systems.
3. As at September 30, 2010, the standalone results has net receivables (after eliminating payables) from Scandent Group Inc, USA, a wholly owned subsidiary, of Rs.19,695 lakhs (net of payables of Rs.36 lakhs). Based on an evaluation, the Company had made a provision of Rs.7,664 lakhs against the net receivables in an earlier year. The Company, based on strategic funding plans, believes that the balance dues are good and will be recovered in the foreseeable future.
4. The amounts for the previous period/ year have been reclassified wherever necessary to conform to the current period's presentation.
5. Information on investors' complaints for the quarter ended September 30, 2010 is as follows: Opening: Nil; New: Nil; Disposal: Nil; Closing: Nil.

By Order of Board

Place : Bangalore
Date : October 29, 2010

Darren Fisher
Executive Director and Chief Financial Officer