

Cambridge Solutions Limited  
(formerly Scandent Solutions Corporation Limited)  
Regd. Office: Plot 13,14,15, SJR I Park, EPIP, Industrial Area, Phase I, Whitefield, Bangalore 560 066  
Financial results for the quarter and half year ended September 30, 2007

(Amounts in Rs Lacs)

| Sl. No. | Particulars   | Quarter ended September 30, |              | Half Year ended September 30, |              | Year Ended March 31, |
|---------|---|-----------------------------|--------------|-------------------------------|--------------|----------------------|
|         |   | 2007                        | 2006         | 2007                          | 2006         | 2007                 |
|         |   | Unaudited                   | Unaudited    | Unaudited                     | Unaudited    | Audited              |
| 1       | Net Sales/ Income from Operation  | 4,291                       | 4,441        | 8,503                         | 8,578        | 17,091               |
| 2       | Other income  | 18                          | 14           | 209                           | 123          | 179                  |
| 3       | Total Expenditure   |                             |              |                               |              |                      |
| a)      | Employee Costs  | 1,441                       | 1,311        | 2,812                         | 2,612        | 5,260                |
| b)      | Project Work Expenses   | 1,784                       | 2,094        | 3,718                         | 4,158        | 8,305                |
| c)      | Exchange Loss / (gain)  | 165                         | 560          | 815                           | (575)        | 71                   |
| d)      | Other Expenditure   | 591                         | 138          | 1,251                         | 1,141        | 2,169                |
| 4       | <b>Profit / (Loss) Before Interest, Tax, Depreciation, Amortisation</b>                         | <b>328</b>                  | <b>352</b>   | <b>116</b>                    | <b>1,365</b> | <b>1,465</b>         |
| 5       | Finance Costs   | 465                         | 471          | 1,028                         | 990          | 1,979                |
| 6       | Depreciation and Amortisation   | 83                          | 129          | 180                           | 250          | 460                  |
| 7       | <b>Profit / (Loss) Before Tax</b>   | <b>(220)</b>                | <b>(248)</b> | <b>(1,092)</b>                | <b>125</b>   | <b>(974)</b>         |
| 8       | Provision for Taxation  |                             |              |                               |              |                      |
| -       | Current   | -                           | 42           | -                             | 129          | 52                   |
| -       | Deferred  | -                           | 13           | -                             | 4            | 44                   |
| -       | Fringe Benefit Tax  | 15                          | 10           | 30                            | 20           | 43                   |
| 9       | <b>Net Profit / (Loss)</b>  | <b>(235)</b>                | <b>(313)</b> | <b>(1,122)</b>                | <b>(28)</b>  | <b>(1,113)</b>       |
| 10      | Paid up Equity Share Capital (Face Value per Share Rs 10/-)                                     | 11,130                      | 10,494       | 11,130                        | 10,494       | 10,513               |
| 11      | Reserve excluding Revaluation Reserve   | -                           | -            | -                             | -            | 7,515                |
| 12      | Basic and Diluted EPS (including shares pending allotment under Cambridge merger Scheme('CMS')) |                             |              |                               |              |                      |
| -       | Basic   |                             | (0.30)       |                               | (0.03)       |                      |
| -       | Diluted   |                             | (0.30)       |                               | (0.03)       |                      |
| 13      | Basic and Diluted EPS (excluding shares pending allotment under CMS)                            |                             |              |                               |              |                      |
| -       | Basic   | (0.22)                      | (0.30)       | (1.06)                        | (0.04)       | (1.06)               |
| -       | Diluted   | (0.22)                      | (0.30)       | (1.06)                        | (0.04)       | (1.06)               |
| 14      | Aggregate of non Promoter's shareholding  |                             |              |                               |              |                      |
| -       | Number of Shares  | 42,987,827                  | 39,287,355   | 42,987,827                    | 39,287,355   | 42,982,006           |
| -       | Percentage of shareholding  | 38.62%                      | 37.44%       | 38.62%                        | 37.44%       | 40.88%               |

Segment Reporting :

| Particulars            | Quarter ended September 30, |              | Half Year ended September 30, |              | Year Ended March 31, |
|------------------------|-----------------------------|--------------|-------------------------------|--------------|----------------------|
|                        | 2007                        | 2006         | 2007                          | 2006         | 2007                 |
|                        | Unaudited                   | Unaudited    | Unaudited                     | Unaudited    | Audited              |
| <b>Segment Revenue</b> |                             |              |                               |              |                      |
| BFSI                   | 1,492                       | 1,629        | 3,188                         | 3,246        | 6,442                |
| Government             | 80                          | 188          | 128                           | 313          | 689                  |
| Manufacturing          | 2,719                       | 2,624        | 5,187                         | 5,019        | 9,960                |
| <b>Total</b>           | <b>4,291</b>                | <b>4,441</b> | <b>8,503</b>                  | <b>8,578</b> | <b>17,091</b>        |

Cambridge Solutions Limited  
(formerly Scandent Solutions Corporation Limited)  
Consolidated Financial results for the quarter and half year ended September 30, 2007

| Sl. No. | Particulars  | Quarter ended September 30, |              | Half Year ended September 30, |              | Year Ended March 31, |
|---------|--|-----------------------------|--------------|-------------------------------|--------------|----------------------|
|         |  | 2007                        | 2006         | 2007                          | 2006         | 2007                 |
|         |  | Unaudited                   | Unaudited    | Unaudited                     | Unaudited    | Audited              |
| 1       | Net Sales/ Income from Operation   |                             |              |                               |              |                      |
| -       | Software development and related services  | 9,345                       | 12,468       | 18,368                        | 23,088       | 49,301               |
| -       | Claims service fee   | 21,691                      | 23,700       | 43,906                        | 49,422       | 97,680               |
| 2       | Other income   | 923                         | 795          | 1,803                         | 1,614        | 3,631                |
| 3       | Total Expenditure  |                             |              |                               |              |                      |
| a)      | Employee Costs   | 18,578                      | 21,294       | 37,423                        | 41,971       | 85,769               |
| b)      | Project Work Expenses  | 4,778                       | 5,536        | 9,148                         | 10,689       | 24,079               |
| c)      | Other Expenditure  | 6,155                       | 7,443        | 13,141                        | 14,174       | 26,970               |
| 4       | <b>Profit / (Loss) Before Interest, Tax, Depreciation and Amortisation</b>   | <b>2,448</b>                | <b>2,690</b> | <b>4,365</b>                  | <b>7,290</b> | <b>13,794</b>        |
| 5       | Exceptional Items ( including impairment loss recognised on discontinuing operations Rs 1,223 Lacs recognised in March 31, 2007 and Write back of liability Rs 1,654 Lacs in September 2006) | -                           | 1,654        | -                             | 1,654        | 464                  |
| 6       | <b>Profit/(Loss) before Interest,Tax, Depreciation and Amortisation</b>  | <b>2,448</b>                | <b>4,344</b> | <b>4,365</b>                  | <b>8,944</b> | <b>14,258</b>        |
| 7       | Finance Costs  | 1,032                       | 1,122        | 2,219                         | 2,468        | 5,010                |
| 8       | Depreciation and Amortisation  | 1,043                       | 994          | 1,963                         | 1,798        | 3,578                |
| 9       | <b>Profit / (Loss) Before Tax</b>  | <b>373</b>                  | <b>2,228</b> | <b>183</b>                    | <b>4,678</b> | <b>5,670</b>         |
| 10      | Provision for Taxation   |                             |              |                               |              |                      |
| -       | Current  | 86                          | 483          | 132                           | 1,420        | 639                  |
| -       | Deferred   | 161                         | 13           | 391                           | 11           | (1,699)              |
| -       | Fringe Benefit Tax   | 27                          | 15           | 54                            | 25           | 163                  |
| 11      | <b>Net Profit / (Loss)</b>   | <b>99</b>                   | <b>1,717</b> | <b>(394)</b>                  | <b>3,222</b> | <b>6,567</b>         |
| 12      | Paid up Equity Share Capital (Face Value per Share Rs 10/-)  | 11,130                      | 10,494       | 11,130                        | 10,494       | 10,513               |
| 13      | Shares Pending Allotment   |                             |              |                               |              |                      |
| 14      | Reserve excluding Revaluation Reserve  |                             |              |                               |              | 12,100               |
| 15      | Basic and Diluted EPS (including shares pending allotment under CMS)   |                             |              |                               |              |                      |
| -       | Basic  | 0.09                        | 1.64         | (0.37)                        | 3.07         | 6.26                 |
| -       | Diluted  | 0.09                        | 1.63         | (0.37)                        | 3.06         | 6.26                 |
| 16      | Aggregate of non Promoter's shareholding   |                             |              |                               |              |                      |
| -       | Number of Shares   | 42,987,827                  | 39,287,355   | 42,987,827                    | 39,287,355   | 42,982,006           |
| -       | Percentage of shareholding   | 38.62%                      | 37.44%       | 38.62%                        | 37.44%       | 40.88%               |

## Segment Reporting (Consolidated) :

Rs. in Lacs

| Particulars   | Quarter ended September 30, |                | Half Year ended September 30, |               | Year Ended March 31, |
|---|-----------------------------|----------------|-------------------------------|---------------|----------------------|
|   | 2007                        | 2006           | 2007                          | 2006          | 2007                 |
|   | Unaudited                   | Unaudited      | Unaudited                     | Unaudited     | Audited              |
| <b>Segment Revenue</b>  |                             |                |                               |               |                      |
| IT  | 8,354                       | 11,917         | 16,578                        | 22,006        | 46,772               |
| BPO   | 22,870                      | 24,268         | 46,009                        | 50,538        | 100,441              |
| <b>Total</b>  | <b>31,224</b>               | <b>36,185</b>  | <b>62,587</b>                 | <b>72,544</b> | <b>147,213</b>       |
| Less: Inter-segmental revenue   | 188                         | 17             | 313                           | 34            | 232                  |
| <b>Net revenue from operations</b>  | <b>31,036</b>               | <b>36,168</b>  | <b>62,274</b>                 | <b>72,510</b> | <b>146,981</b>       |
| <b>Segment results</b>  |                             |                |                               |               |                      |
| IT (including results of discontinued operations for the quarter ended and half year ended September 30, 2006 of Rs. 672 Lacs and Rs 1,063 lacs , respectively & Rs. 1,821 Lacs in March 31, 2007 and Loss on Sale of discontinuing operations Rs 1,223 Lacs) | 274                         | 1,748          | 398                           | 3,019         | 3,877                |
| BPO ( March 31, 2007 -- net of exceptional income of Rs 1,686 Lacs  | 208                         | (847)          | 202                           | 859           | 3,172                |
| <b>Total</b>  | <b>482</b>                  | <b>901</b>     | <b>600</b>                    | <b>3,878</b>  | <b>7,049</b>         |
| Less: Unallocable   |                             |                |                               |               |                      |
| - Interest expense  | 1,032                       | 1,122          | 2,219                         | 2,468         | 5,010                |
| - Other Income  | (923)                       | (2,449)        | (1,802)                       | (3,268)       | (3,631)              |
| <b>Total</b>  | <b>109</b>                  | <b>(1,327)</b> | <b>417</b>                    | <b>(800)</b>  | <b>1,379</b>         |
| <b>Profit / (Loss) before tax</b>   | <b>373</b>                  | <b>2,228</b>   | <b>183</b>                    | <b>4,678</b>  | <b>5,670</b>         |
| <b>Capital Employed</b>   |                             |                |                               |               |                      |
| IT  | 29,914                      | 34,858         | 29,914                        | 34,858        | 34,687               |
| BPO   | 31,805                      | 33,661         | 31,805                        | 33,661        | 34,763               |
| <b>Total</b>  | <b>61,719</b>               | <b>68,519</b>  | <b>61,719</b>                 | <b>68,519</b> | <b>69,450</b>        |

| Particulars                          | Quarter ended September 30, |               | Half Year ended September 30, |               | Year Ended March 31, |
|--------------------------------------|-----------------------------|---------------|-------------------------------|---------------|----------------------|
|                                      | 2007                        | 2006          | 2007                          | 2006          | 2007                 |
|                                      | Unaudited                   | Unaudited     | Unaudited                     | Unaudited     | Audited              |
| <b>Segment Revenue - IT Division</b> |                             |               |                               |               |                      |
| BFSI                                 | 1,776                       | 1,874         | 3,785                         | 3,750         | 7,527                |
| Government                           | 220                         | 3,273         | 418                           | 5,991         | 13,134               |
| Manufacturing                        | 6,358                       | 6,770         | 12,375                        | 12,265        | 26,111               |
| <b>Total</b>                         | <b>8,354</b>                | <b>11,917</b> | <b>16,578</b>                 | <b>22,006</b> | <b>46,772</b>        |

## Notes :

- The above financial results for the quarter and year ended September 30, 2007 have been approved by the Board at its meeting held on October 30, 2007.
- The primary reporting of the Company has been performed on the basis of business segments. The Company is organised into four business segments, Banking, Financial services and Insurance ('BFSI'); Manufacturing, Government (collectively 'IT') and Business Process Outsourcing ('BPO'). Segments have been identified and reported based on the activity of the customer, the risks and returns, the organisation structure and the internal financial reporting systems. The fixed assets used in the company's business cannot be specifically identifier with any of reportable segment, as these are used interchangeably between various segments, except at IT Division & BPO division/ segment level
- During the quarter, on September 7, 2007, 5.22 per cent Convertible Bonds held by Indopark Holdings Limited were converted into 6,158,986 equity shares of Rs. 10/- each at a premium of Rs 207/- per share.
- The Company has claimed and recorded Rs 1110 Lacs as recoverable from the erstwhile parent of one of its subsidiary, certain pre-acquisition liabilities incurred by it subsequent to the acquisition of the subsidiary. These claims were refuted by such erstwhile parent. Per Auditors, the ultimate outcome of the transaction cannot be ascertained and accordingly they have qualified the report. However, the Company based on a legal opinion is confident that the claim would be recovered and has recorded these amounts as recoverable from the erstwhile parent.
- On April 25, 2007, the group has consummated the sale of its government business being undertaken by Albion Inc ('Government business') to ACS State & Local Solutions, Inc. The agreement for the sale was entered into by the group with ACS on January 22, 2007. Consequently, the group had recorded the loss on sale of business amounting to Rs 122 million as an exceptional loss during the year ended March 31, 2007. In accordance with the terms of the agreement, the consolidated financial results for the quarter and half year ended September 30, 2007 do not include the results of the government business, however, consolidated financial results for the quarter and half year ended September 30, 2006 include the results of the Government business
- The amounts for the previous period / year have been reclassified where necessary, to conform to the current period's presentation.
- Information on investors' complaints for the quarter ended September 30, 2007 is as following : Opening balance: Nil, New : One, Disposal : One, Closing Balance : Nil.

Place : Greenwich, USA  
Date : October 30, 2007

By Order of the Board  
Christopher A. Sinclair  
Executive Chairman