

Make the **Right** investments
at the **Right** time
on the **Right** platforms

LET'S DO CLOUD RIGHT™

Maximize business
impact by doing
Cloud Right

Executives are rethinking their businesses and the technologies that underpin them. Cloud is changing the way they accomplish existing and emerging business objectives. Dramatic shifts in the competitive landscape require organizations to quickly adapt, measurably improve customer experience, and reduce operational costs and complexity, while meeting growing security and compliance challenges.

New approaches to IT applications and infrastructure, centered around cloud computing, can unlock high performance. Success requires a Cloud Right™ approach — working across all environments and thoughtfully modernizing, optimizing and integrating clouds and on-premises IT with applications, security and analytics. This requires new skills and capabilities across hybrid environments, enhancing IT operating models and, most importantly, making the right technology investments at the right time and on the right platforms.

Achieving 3x value with Cloud Right

Many organizations have failed to realize the full value of modernization, migrating with a cloud-only, lift-and-shift approach and ignoring the need to modernize applications and fully integrate with existing IT.

Using real data garnered from DXC's modernization factory services, we analyzed more than 500 DXC enterprise customers from a mix of industries and regions. We compared lift-and-shift migrations against migrations that modernized existing infrastructure and strategically incorporated cloud — this is a Cloud Right approach.

Some companies that lifted and shifted applications onto a new cloud platform with little modernization achieved little to no benefit. On average, these companies experienced a 12 percent improvement in the total cost of ownership (TCO). However, when DXC modernized existing systems with cloud or hybrid IT, customers on average achieved 34 percent improvement in TCO — DXC's Cloud Right approach resulted in nearly triple the impact.

Further, the analysis showed that Cloud Right has a major impact on supporting sustainability goals, reducing CO₂ emissions by 37 percent compared to on-premises estates.

Doing Cloud Right provides new agility in 12 weeks

Specialty chemicals manufacturer Croda International worked with DXC to develop a low-risk, phased strategy for upgrading to SAP S/4HANA and moving to a best-fit public cloud environment. The migration took just 12 weeks, creating a more agile environment and improving business performance. Costs were reduced and application response times cut by nearly 40 percent, resulting in an enhanced user experience.

Cloud Right sweetens employee experience

Japanese confectioner Lotte collaborated with DXC to optimize public cloud and on-premises resources. The agility and on-demand capacity of cloud was the right approach to support 1,000 employees and 2,500 virtual desktops during the COVID-19 pandemic. The candy maker was able to enhance user support and further its business initiatives with more agile, reliable IT operations, scale resources as needed, and meet employees' needs during the rise in teleworking.

The right approach for you

Organizations' struggles with a cloud-first or cloud-only approach are often rooted in poor strategy or execution, not due to technical performance. Cloud is a tool, not a destination: If you apply the wrong set of tools to a task, poor outcomes are inevitable. For example, if you put a CapEX service on an OpEx platform, the economics often do not add up.

A Cloud Right approach carefully assesses the strategic, operational, financial and technical realities of the entire IT estate and provides an integrated vision for the future enterprise. This lays the technology foundation for success, enabling a secure, technically appropriate and cost-effective hybrid platform for solving immediate and long-term business problems.

Cloud Right puts sustainable business results first, ahead of shiny technology implementations, and reduces emerging complexity that could increase costs and undermine the agility needed in today's dynamic business landscape.

The right partner for you

Teaming up with the right partner is key. Choosing the partner with the right experience, skills and expertise can help you shorten the learning curve and avoid costly mistakes, which could mean the difference between achieving returns on your technology investment and accumulating more technology debt.

The right partner will have a proven track record of running and transforming the full array of technologies, and that partner will focus on your business outcomes rather than on technical minutiae. Selecting the correct partner for you can help you deliver a high-quality, reliable experience to customers, employees and other stakeholders by leveraging hybrid resources that fuse cloud and existing IT infrastructure. This is the key to ensuring an effective transition to a future that is agile, responsive and — most importantly — competitive.

Cloud Right advances movie-making capabilities

DreamWorks tapped DXC Technology to accelerate the company's strategy of creating a true hybrid cloud that combines cloud and on-premises resources to support its overall digital transformation. With DXC's help, DreamWorks is evolving its Linux-based data center through virtualization and microservices, site reliability engineering and security improvements — advancing its plans to move to a modern, more agile operating model. DXC is working with DreamWorks to implement an innovative platform for the company's animation artists that provisions resources and distributes the work. The new platform will be designed to increase DreamWorks' agility, and positions the company for a transformation to hybrid IT infrastructure.

Rapid Cloud Right project increases operational efficiency

Global shipping company Ocean Network Express turned to DXC to consolidate disparate systems for accounting and HR. DXC advised the firm on the optimum infrastructure setup, server capacities and migration plans, moving the workloads to cloud in only 12 weeks with zero downtime. The project integrated SAP with other enterprise applications for powerful data analysis and better decision-making. The company gained a unified, real-time view of data across the company while increasing scalability, agility and operational efficiency. Standardized HR processes will empower 8,000 employees with better access to information and new self-service capabilities.

The right partner for your needs will thoroughly understand your current IT estate and the barriers to its modernization and transformation. This comes only through deep operational experience. A true partner must be held accountable for maintaining a stable and secure transition and must ensure end-to-end IT performance that integrates modern and legacy systems so that the whole is greater than the sum of its parts. Services and data must remain secure by design in today's highly sophisticated threat landscape.

With the right partner, business leaders can execute a cloud strategy that unlocks the full benefits of cost optimization, accelerated innovation, customer satisfaction and revenue growth. DXC customers see this success occurring every day.

Cloud Right shapes business results and modernization

Glass bottle and jar maker O-I Glass worked with DXC to consolidate, modernize and secure its IT estate to support key business initiatives and free up funds for innovation. The philosophy was to modernize wherever they could, from the data center to devices, and only deploy cloud where it made sense. DXC focused on finding the right solution to support the business — not just a cloud-only approach — by modernizing the mainframe environment, while moving to cloud-based disaster recovery at a separate geographic location. O-I improved operational resiliency and cut the cost of IT hardware, storage and support from DXC by 35 percent.



Why choose DXC?

The world's largest companies and public sector organizations trust DXC Technology to deploy services across the Enterprise Technology Stack to drive new levels of performance, competitiveness and customer experience. DXC does Cloud Right because we offer the following:

- Thorough understanding of how mission-critical IT infrastructure and applications work and how to improve them
- Track record, skills and experience to help customers avoid costly mistakes
- Automated repeatable processes and proven factory transformation approaches with a 99.5 percent success rate
- Experience operationalizing and managing hybrid cloud and multicloud environments
- Independent advice on any platform, backed by strong partnerships with major hyper-scalers AWS, Google Cloud, Microsoft and VMware — plus, we share joint business objectives, investments, co-development and innovations across our large ecosystem of partners, including Oracle, RedHat, ServiceNow and SAP
- Ability to help customers overcome financial, skills and organizational constraints
- Deep understanding of security, data sovereignty and regulatory compliance issues

Learn more about Cloud Right at
dxc.com/cloudright

Get the insights that matter.

dxc.com/optin



About DXC Technology

DXC Technology (NYSE: DXC) helps global companies run their mission critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds. The world's largest companies and public sector organizations trust DXC to deploy services across the Enterprise Technology Stack to drive new levels of performance, competitiveness, and customer experience. Learn more about how we deliver excellence for our customers and colleagues at [DXC.com](https://dxc.com).